## Worksheet B: How Are Decisions Made and What Information Is Needed?

There are multiple people who might play a role in the project, whether to plan, implement, or maintain the new landscaping. Recall your company's motivations from Step 1 and consider any cobenefits, beyond water savings, that you might want to incorporate into the sustainable landscape.

These can inform decision making and any information needed to support that process.

Answering the following questions will help you better understand decision making. If you do not know an answer, seek input from your supervisor or coworkers.

Property management
Who owns the site?
Who has management control of the landscape?
Financial management
Who makes decisions about budget and finances for the site? List their name(s), position(s), and
what role they play in budget decisions
How would the project be funded?
• Are there any restrictions or requirements associated with this funding source? For example, is
there a return on investment threshold, a certain number of bids required, or a certain timeline to follow?
Are rebates available from the local water provider or stormwater agency? (See Box 2)
What other information would be needed?

Compliance
Who influences or controls decisions around internal and/or external regulatory compliance,
including enforcement of permits pertaining to stormwater management and/or outdoor water use?
This could include the employee in charge within your company and/or regulatory agencies in your
region (see Box 1 for guidance). List their name(s), position(s) if applicable, and the role they play in
making decisions about the landscape
Landscape maintenance
It is important to understand the current approach to landscape maintenance at the site so you can
assess whether it is appropriate for a new type of landscape. The following questions will help in
that consideration.
a) Who maintains the landscape and irrigation system at the site?
b) Do they have sustainability experience? (refer to Box 4 for guidance)
c) If not, would they be willing to obtain training on how best to maintain a sustainable landscape?
Other decision-makers
Are there any other people or organizations that may play a role in influencing the decision to
convert to a sustainable landscape? For example: local watershed managers, neighbors adjacent
to the site, etc. List their name(s), position(s) if applicable, and the role (if any) they play in making
decisions about the landscape



This worksheet is taken from Sustainable Landscapes in California: A Guidebook for Commercial and Industrial Site Managers, available at: www.pacinst.org/publications/sustainable-landscape-guidebook