

PI Financial Dashboard - Board

As of May 1, 2018

Indicator (\$ in 000s)	Actual	Target	Trend	Comment (if red, yellow)	Definition
Surplus/deficit					
Projected 2018	191	10			Target is approved budget
YTD	(164)	25		Most due to UNGC billing delay which is being addressed	
YTD including UNGC revenues	(18)	25		Expect improvement in billing terms by July	
Income					
Weighted Projection 2018	2,540	2,360		\$1.8M is Assured Income. Still contains \$265K in New Income	All weighted income, 40%-100% probability
YTD	613	753		Would be \$759K if UNGC revenues included	
Unrestricted Income					
Projected 2018	402	402		\$90K more needed for leaves and proposed Dev. support	Donations, Honoriums, Fiscal Fees
YTD	79	82			
New income vs. budget					
Projected 2018	0	265			Income (to date) not in the pipeline at the beg. of yr.
YTD	0	0			
Expenses					
YTD	777	778			
Balance Sheet					
Unrestricted Net Assets (URNA)	498	587			Target is 3 months' operating expenses
Key Metrics					
Operating Reserves (Months)	2.5	3+?		Includes Legacy Fund. Need to increase unrestricted income; OH rates	URNA / Ave Monthly expenses; Target TBD at Sept Board
Liquidity (Months)	1.2	1-3?			Cash / ave monthly expenses; Target TBD at Sept Board
All Staff Utilization Rate (Q1)	61%	60%			Target is the assumption in the budget

Definition: URNA = Cash (\$X) + Mutual Funds (\$Y) - Restricted Net Assets (\$300K)

Range Key:

Looking Good
Monitor
Problematic